OIL & GAS INDUSTRY ECOSYSTEM

PRODUCT & SERVICE SUPPLY CHAIN

COMMODITIES

High volume materials used in the oil and gas industry, particularly in the exploration and production sector.

- Frac Sand
- Ceramic Proppant
- Aggregate
- Chemicals
- Water
- Drill Pipe
- Casing

PRODUCTS

Countless tools and materials are necessary to explore, drill, produce and transport oil and gas. There are literally thousands of products used on a daily basis in the industry.

- Drill Bits
- Gas Lift Systems
- Downhole Tools
- Mud Motors
- Coiled Tubing
- PVC Pipe
- Coated Steel Pipe
- LAC Units
- Flare Stacks
- Precast Pads
- Work-over Rigs
- Tongs, Elevators, Slips
- Gaskets, Flanges, Seals
- Pumps, Sucker Rods

SERVICES

Hundreds of service companies provide the day-to-day operational services and support needed to

- Seismic
- Land Services
- Architects, Engineers, Surveyors
- Drilling
- Hydraulic Fracturing
- Trucking and Rental Equipment
- Casing Crews
- Wireline
- Well Service
- Water Disposal
- Roustabouts
- Rig Movers
- Crane Services
- Machining and Welding

BUSINESS DEVELOPMENT

OIL & GAS INDUSTRY

UPSTREAM
EXPLORATION & PRODUCTION

Upstream companies focus primarily on the exploration and location of oil and gas reserves and the subsequent drilling and production of oil and gas for sale to the commodities market.

- Continental Resources
- Whiting Oil and Gas Corporation
- Hess Corporation
- EOG Resources
- Statoil Oil & Gas LP
- Marathon Oil Company
- XTO Energy Inc.

MIDSTREAM
TRANSPORTATION, STORAGE, & WHOLESALE MARKETING

Midstream companies provide the transportation, storage, and wholesale marketing of crude or refined petroleum products.

- MBI
- Nuverra
- Enbridge
- Plains All American Pipeline
- True Cos.
- Summit Midstream
- Bakken Oil Express
- Crestwood

DOWNSTREAM
REFINING, PROCESSING, MARKETING & DISTRIBUTING

Downstream companies include those that refine crude oil, process natural gas and develop products derived from crude oil and natural gas.

- Liquefied Natural Gas (LNG)
- Gasoline
- Diesel Oil
- Jet Fuel
- Heating and Fuel Oils
- Propane
- Asphalt
- Synthetic Rubber
- Plastics
- Lubricants
- Pharmaceuticals
- Fertilizers

LOGISTICS

Logistics is the flow of commodities and products throughout the product and service supply chain and oil and gas industry.

- Class I Railroads
- Short-Line Railroads
- Transload Facilities
- Over-the-Road Trucking
- Common Carrier
- Contract Carrier
- Hotshot
- Air Freight